

DBE Newsletter

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Tennessee Department of Transportation, Civil Rights Office

Summer 2005

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NAME This Newsletter CONTEST

**Entries accepted until
June 30, 2005**

BRG invites all DBE and prime contractors to submit a new name for this DBE Newsletter. It's a progressive time for TDOT and BRG. Give us your creative input. Send entries to BRG.

Toll Free - 866.765.4274
info@businessresourcegroup.biz

**Be sure to check the
calendar of events
on page 4.**

TDOT Commissioner's Commitment



Gerald F. Nicely
TDOT Commissioner

The Disadvantaged Business Enterprise (DBE) program is intended to remedy past and current discrimination against disadvantaged business enterprises, to ensure a "level playing field," to foster equal opportunity in Department of Transportation assisted contracts, to improve the flexibility and efficiency of the DBE program, and to reduce burdens on small businesses.

This administration is committed to be open to "outside-the-box" thinking and proposals to develop a climate of support and inclusion. With the help of the Federal Highway Administration stewardship initiative, TDOT pledges to direct a new emphasis on "leveling the playing field" in the TDOT construction process.

Business Resource Group Is Supportive Services Contractor



Business Resource Group of Memphis introduces its firm as Supportive Services Contractor for the TDOT Small

— Welcome BRG —

Ms. Cammie Davenport Woodle, executive director of TDOT Civil Rights Office, extends a warm welcome to Business Resource Group of Memphis. BRG's mission on behalf of the TDOT Civil Rights Office is to provide supportive services, informational and educational resources, and guidance for TDOT DBEs (Disadvantaged Business Enterprises).



Carol Crawley
Contract Administrator



Franketta Guinn
Marketing Administrator

Business Development (SBD) Program. BRG will provide educational support programs, as well as DBE certification information, communication, and materials regarding contracting and subcontracting opportunities to assist DBEs in participating in the SBD Program. Questions may be directed to Carol Crawley, contract administrator, or Franketta Guinn, marketing administrator.

SRS, Inc. 2 Year Success with TDOT

SRS, Inc. is a TDOT DBE, certified in erosion control, grading, pre-cast concrete structures, and traffic control supplies. They have been in the TDOT DBE program since 2003. SRS, Inc. President, Dewayne Scott, has worked to develop partnerships and relationships with prime contractors as one of the keys to success the company has been able to enjoy thus far.

Companies such as Ray Bell Construction and Eubanks Paving have recently partnered with SRS on specific projects for the state. Just recently, SRS, Inc. was awarded a \$2,424,749 contract on CND123 in Knoxville with Ray Bell. SRS's subcontract with Ray Bell includes erosion control, installation of a precast tunnel, and some prestressed bulb T-beams. This contract was an SRS goal achievement in partnerships.

SRS has been able to prepare itself for major projects as a DBE with TDOT through a strong track record of repeat business with various federal customers that include: Fort Campbell Army Base,

SRS was recently recognized as the Small Business Administration's 2005 - 8(a) Contractor of the Year for the state of Tennessee.

Millington Naval Base, US Army Corps of Engineers, Department of Veteran Affairs, and the Department of Justice. Since 2002, SRS has been awarded over \$3,000,000 in contracts from these agencies.

Joseph L. Shaw, vice president, and Bobby Reed, vice president, are the other two owners of the company. The partners have combined their varied backgrounds to form a viable organization to deliver quality services with excellent customer service. Each partner's expertise is utilized to complement and oversee the different aspects of their company's contracts.

SRS also has reached out to bring in technical expertise when needed with individuals such as Victor Tyler of Tyler Construction Engineers to help in estimating, activity planning, and project management. Dewayne Scott, SRS president said, "It takes strong, reliable relationships on the outside and the inside to be successful in the long-run, and we are positioning ourselves to be around for a long time."

TDOT DBE Project Goals

REGION I		
	Project Description	Goal
Knox Co.	Grading, drainage, connection of twelve (12) bridges, a tunnel, thirty-three (33) retaining walls, noise wall, paving on Hall of Fame Drive, construction of steel girder bridge on Church Avenue over S.R. 158	8.6%
Morgan Co.	Resurfacing on US 27	3.2%

REGION III		
	Project Description	Goal
Montgomery Co.	Grading, drainage and paving on US 79	11%
Robertson Co.	Resurfacing on US 41	9.43%
Wilson Co.	Resurfacing on S.R. 319	10.6%
Putnam Co.	Grading, drainage, construction of a concrete T-beam bridge and two (2) retaining walls, paving on I-40	7.3%

REGION II		
	Project Description	Goal
Grundy Co.	Construction of two 2 concrete bulb T-beam bridges on I-24	9.46%
Jackson Co.	Resurfacing on S.R. 53	7.8%
Hamilton Co.	Resurfacing on S.R. 319	10.6%
Putnam Co.	Construction of a concrete box bridge on Ditty Road over Cane Creek	7.2%

REGION IV		
	Project Description	Goal
Chester Co.	Resurfacing of US 45	8%
Crockett Co.	Resurfacing of US 70A	7.5%
Fayette Co.	Grading, drainage, paving on S.R. 96	8.3%
Henderson Co.	Resurfacing on S.R. 412	7.2%
Lauderdale Co.	Resurfacing on S.R. 209	3.7%
Madison Co.	Grading, drainage, paving on US 45	10%
Tipton Co.	Resurfacing on S.R. 59	3.1%

PARTNERSHIP NEWS

BRG Meets Tennessee Road Builders Association (TRBA)



Speaking as a contractor, we appreciate the continuing efforts of TDOT to provide quality support for DBEs.

We support BRG in their function as Supportive Services Contractor to facilitate connections and growth between DBEs, prime

contractors, and TDOT. There is a shortage of qualified DBE contractors, and we all need to work together to promote the future growth of the DBE program.

TDOT and the prime contractors have been partners a long time in enhancing the road program,

and we want to take it a step further to help develop the growth of DBEs and small contractors on a daily basis.

Mr. Mark Odum, Highways, Inc. Chairman, EEO/DBE Committee, Tennessee Road Builders Association (TRBA) and Past President of TRBA.

TDOT DBE Advisory Committee Members

The TDOT/DBE Advisory Board kicked-off 2005 with its first meeting on February 3rd with the following members in attendance:

- Nathan Berretta, TDOT
- Teresa Bills, GO-DBE
- Allen Blalock, Charles Blalock & Sons
- Paula Bridges, K-Kap Trucking
- Tony Brown, T&C Traffic Control, LLC
- Bill Collier, Union Planters Bank
- Carol Crawley, Business Resource Group
- Cammie Davenport Woodle, TDOT
- Paula Davis, ECD
- Paul Degges, TDOT
- Alan Dement, Dement Construction Company
- David Donoho, TDOT
- Dave Fairfax, TDOT
- Franketta Guinn, Business Resource Group
- Marcel Hill-Harrell, C. H. Hill, Inc.
- Deborah Luter, TDOT
- Mike McKinnon, Rogers Group, Inc.
- Kay Moore, TDOT
- Mark Odum, Highways, Inc.
- Paul Sims, Travelers Bond Services, Inc.
- Victor Tyler, Tyler Construction Engineers, P. C.

— WELCOME — Newly Certified DBE Firms

Congratulations to the following recently Certified DBEs:

Von Grossmann & Company

Ms. Gretchen Von Grossmann
115 Broad Street
Boston, MA 02110
Services - urban design, architecture and planning

Martinez Corporation

Mr. Anthony Martinez
2910 Waters Road #170
Eagan, MN 55121
Services - aerial mapping, digital orthographic and planimetric mapping, GIS and digital scanning

PEMCCO Incorporated

Mr. Prescott Sherrod
615 N. Birdneck Road, Suite 109
Virginia Beach, VA 23451
Services - computer and communication system (hardware and software) design, assembly, integration and installation services for voice and data networks, video security systems, and electrical/power networks

Brighter Days and Nites, LLC

Ms. Dorothy Sinclair
5127 Millbranch Road
Memphis, TN 38116
Services - lighting supplier

Fullen Hydro Seeding

Mr. Billy E. Fullen, Jr.
128 Cherrywood Lane
Bristol, TN 37620
Services - hydroseeding

Pec's Construction

Mr. Timothy Pruett
1811 Old Alto Road
Decherd, TN 37324
Services - asphalt paving, trucking and light concrete (concrete curbing, sidewalks)

By the Numbers Actuarial Consulting, Inc.

Ms. Lisa Dennison
9055 Land Grant Place, Suite 100
Brentwood, TN 37027
Services - actuarial services

Quanteq, Inc.

Mr. Juan Kuanfung
1731 Wildhorse Creek Road
Wildwood, MO 63005
Services - custom computer programming services



**Tennessee Department of Transportation
Civil Rights Office**

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**DBE Supportive
Services Program**

Toll Free: 866.765.4274

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TDOT DBE CALENDAR

Letting Dates 2005

June 3
July 15
September 2
October 14
December 9

2005 TRBA Mid-Year Meeting

July 28-31, 2005
Nashville Marriott
Nashville, Tennessee

TDOT Advisory Committee Meeting

June 2, 2005

BRG DBE Regional Breakfast Meetings

August 10 - Region IV
August 16 - Region III
August 18 - Region II
August 19 - Region I



**Disadvantaged Business Enterprise
Supportive Services Program**



P.O. Box 383301
Germantown, TN 38183

