

# DBE FASTRAC

Volume 3, Issue 2

Tennessee Department of Transportation, Civil Rights Office

Spring 2007

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## TDOT PRIMES DEAN'S LIST

The Tennessee Department of Transportation set a goal of 8.48% in fiscal year '05-'06. The Civil Rights Office for TDOT tracks the utilization of Disadvantaged Business Enterprises doing business with prime contractors. This year the Civil Rights Office is establishing its Dean's list of Prime Contractors

who have been instrumental in assisting TDOT in meeting its DBE goal for the '05-'06 fiscal year. Please join Tennessee Department of Transportation, Civil Rights Office, TDOT's DBEs, and Business Resource Group in recognizing the following Prime Contractors for a successful year.

*THANK YOU PRIME CONTRACTORS DEAN'S LIST!*

## DBE UTILIZATION BY PRIME CONTRACTORS 10/1/05 — 09/31/06

### Dean's List

Primes	Contracts Awarded	Dollars Awarded	DBE Dollars	% Dollars to DBE's	05-06 FFY
Civil Construction	1	\$4,935,044	\$489,626	9.9%	A+
Delta Contracting, Inc	1	\$22,233,462	\$2,391,567	10.7%	A+
Eubank Asphalt paving	3	\$42,884,744	\$5,342,924	12.4%	A+
Ford Construction	5	\$11,415,361	\$942,642	8.2%	A
Greenstar, LLC	1	\$6,243,513	\$626,418	10%	A+
Highways, Inc	5	\$64,052,815	\$6,003,700	9.3%	A+
J.R. Hayes Construction	1	\$1,398,952	217,023	15.5%	A+
Jenco Construction	1	\$2,311,142	291,785	12.6%	A+
Lojac Enterprises, Inc	2	\$24,190,655	\$2,215,033	9.1%	A+
Mountain States Contractors	2	\$14,958,061	\$1,406,694	9.4%	A+
Rogers Group, Inc	4	\$48,575,018	\$4,354,238	8.9%	A
Smartfix Contractors	1	\$104,669,817	9,501,500	9%	A+
Volunteer Bridge Const	1	\$1,572,189	142,015	9%	A+
Wright Brothers Const.	1	\$16,420,746	1,340,244	8.1%	A
Wright Paving Contractors	1	\$1,509,885	155,400	10.2%	A+

**DON'T MISS**

the  
**Prime/DBE Matchmaker Sessions**

**Dates, Locations, Times for each Region**

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## Meet...SUNAGO BUILDERS, INC.

In 2004, Barrington Kong and Michael Tucker made a commitment to team up and created Sunago Builders, Inc. Based in Nashville, TN, Sunago's two principals have combined a wealth of education, training, and experience. Expertise in construction management generated from college degrees and valuable experience on large construction projects qualify Tucker and Kong as unique, key professionals to contract with TDOT.

Just a few of the areas in which Sunago serves are ADA compliance, flatwork such as

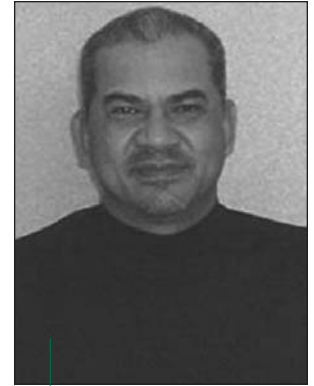
sidewalks, erosion control, concrete pouring, and site work build out.

Sunago's primary goal with regard to TDOT is obtaining contracts utilizing their knowledge and skills in construction management.

Tucker and Kong have managed numerous construction projects involving hospitals, office buildings, airports, and churches. A prime area of their company's capability is skillful renovations.



*Michael Tucker*  
President



*Barrington Kong*  
CEO

**SUNAGO BUILDERS, INC.**  
1819 Charlotte Avenue  
Nashville, TN 37218  
615.321.5807

## TDOT DBE Supportive Services Program Launches Online CMDP Training Program

Welcome to the nine DBEs who have registered to debut the TDOT Online CMDP Training Program. These companies are some of the first to take advantage of the availability of this self paced e-learning initiative that enables DBEs to complete the Construction Management proficiency requirements which is the first step of applying for the TDOT Bond Guarantee Program.

CMDP is a training program for developing construction management skills and competencies, available to DBEs and Certified Small Businesses. Objectives of the CMDP are to enhance, improve or develop skills needed to successfully perform and manage construction projects. In addition to classroom and on-the-job instruction, BRG's Supportive Services Program has developed an Online Curriculum to continually improve the accessibility of TDOT DBE training programs.

To launch the Online CMDP Training, Dr. Katherine Causey, the Chairperson, School of Business at LeMoyne-Owen



*Dr. Katherine Causey*  
Chairperson, School of Business  
LeMoyne-Owen College  
Memphis, Tennessee

College in Memphis will be teaching key parts of the program. Dr. Causey's

Modules will focus on Business Management including Strategic Business Planning, Marketing and Human Resources as well as the module on Financial Management and Accounting Systems.

Dr. Causey heads the Department of Economic Development as well as the School of Business at LeMoyne-Owen. She came to the position with a doctorate in Business Administration, concentration in Business Management. Previous to becoming a professor at LeMoyne-Owen, Dr. Causey taught in the School of Business at Dillard University in New Orleans. Dr. Causey's campus teaching concentrations include Accounting and Financial Management, Development of Accounting Systems, Human Resource Management, and Marketing.

The TDOT Online CMDP Training Program will utilize the latest methods for internet teaching and instructional exchange with DBE participants in an effort to qualify them for the BGP.

# PARTNERSHIP NEWS

## TDOT-DBE Contract Compliance

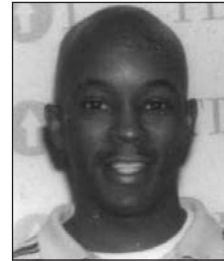
To ensure that TDOT DBE participation and awarded contract goals are met by prime sub contracting, each of the four regions in Tennessee are monitored by a Contract Compliance Officer. Areas of contracting that are monitored are: Right-of-Way, Planning, Environmental, Design, and Construction. As primes' bids are accepted, objectives for DBE participation are set and each Regional Compliance Officer monitors implementation and maintenance of DBE participation in the contracts targeted in the goals set by the Civil Rights Office. They also do EEO Compliance Reviews.



*Mr. Virgil White-Owl  
Region I  
Knoxville, TN*



*Ms. Margemyrea Davidson  
Region II  
Chattanooga, TN*



*Mr. Artie Prince  
Region III  
Nashville, TN*



*Ms. Natalie Douglass  
Region IV  
Jackson, TN*

## WELCOME — NEWLY CERTIFIED DBE FIRMS

### REGION I

Erby Contractors, Inc.  
Newport, TN  
Deborah H. Erby

Marshall & Company  
Knoxville, TN  
Laura Marshall

### REGION II

Edward L. Moore General  
Construction  
Decatur, TN  
Edward L. Moore

### REGION III

Hambrick Trucking  
Franklin, TN  
Troy Hambrick

### REGION IV

Ghassemi & Associates, LLC  
Memphis, TN 38115  
M. R. Ghassemi

### OUT OF STATE

D. Wilson Consulting Group,  
LLC, Jacksonville, FL  
Deirdre D. Kyle

Enterprise Information  
Solutions, Inc., Columbia, MD  
Andy Shaw

GC Electrical Solutions, LLC  
Fayetteville, GA  
Eugene Carlton

BREE & Associates, Inc.  
Durham, NC  
Robert Lancaster

Cherry Consulting of the  
Carolinas, Inc.  
Charlotte, NC  
Rebecca Cherry

En Review Consulting  
Morrow, OH  
Sharyn C. LaCombe

Abernathy Cleaning  
and Services  
Huntsville, AL  
Nekesa Echols

## TDOT-DBE/Prime Matchmaker Breakfast Sessions

### Wednesday May 2, 2007

TDOT Regional Office  
300 Benchmark Place  
Jackson, TN 38301  
11:30 a.m. – 3:00 p.m.  
RSVP by April 30

### Wednesday May 9, 2007

TDOT Regional Office  
Right-of-Way Building –  
Conference Room  
4005 Cromwell Road  
Chattanooga, TN 37422  
8:00 a.m. – 12:00 noon  
RSVP by April 30

### Thursday May 10, 2007

Knoxville Area Chamber  
Partnership  
17 Market Square #201  
Knoxville, TN 37902  
8:00 a.m. – 12:00 noon  
RSVP by April 30

### Wednesday May 16, 2007

TDOT Civil Rights  
Auditorium – 1st Floor Main Building  
6601 Centennial Blvd  
Nashville, TN  
8:00 a.m. – 12:00 noon  
RSVP by May 7

The purpose of this meeting is to share information about doing business with TDOT as well as discuss upcoming construction projects. Prime contractors will be at the meeting to meet with DBEs. Appointments will be scheduled to meet with prime contractors in the matchmaking session.

**If you want to do business with TDOT, or if you would like to increase the business you are currently doing, this session is an opportunity for your firm.**

To RSVP contact Bonnie Daniels at (901) 276-0157 or Toll Free at (866) 765-4274.  
P.O. Box 383301, Germantown, TN 38183 ♦ [www.businessresourcegroup.biz](http://www.businessresourcegroup.biz)



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**Transportation Civil Rights Office**



**DBE Supportive**  
**Services Program**

**Toll Free: 866.765.4274**  
**info@businessresourcegroup.biz**

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**Heads up!!!**

TRANSPORTATION ENHANCEMENT GRANTS  
 NOW HAVE DBE GOALS ATTACHED!!!

THESE ARE GRANTS AWARDED TO YOUR LOCAL GOVERNMENTS (CITIES OR COUNTIES), COMMISSIONS ESTABLISHED BY LOCAL GOVERNMENTS, OR OTHER STATE AGENCIES.

**IMPORTANT NOTICE TO DBEs:**

*Be prepared to take advantage of future opportunities as a Disadvantaged Business Enterprise (DBE). Do your Homework.*

“Effective immediately, Transportation Enhancement grants which are awarded funding will be subject to Disadvantaged Business Enterprise (DBE) goals. DBE participation goals may range from 1% to 15%. Goals will be assigned after award of the grant but prior to issuance of the Notice to Proceed.

It will be the responsibility of the sponsor to ensure goals are met or a good faith effort is established. Failure to comply with this requirement could result in loss of funding for the project.”

**HOW CAN YOU PARTICIPATE?**

1. Contact your local government planning office to find out if they have made application and/or have been awarded an enhancement grant.
2. Contact the Business Resource Group to participate in our “TECHNICAL ASSISTANCE PROGRAM” to familiarize yourself with “Enhancement Grants” and how they work.
3. Watch for legal notices.



**Disadvantaged Business Enterprise**  
**Supportive Services Program**



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