

DBE FASTRAC

Volume 7, Issue 1

Tennessee Department of Transportation Civil Rights Office

Winter, 2009

In This Issue

Stimulus Orientation	1
Stimulus Meetings	1
Featured DBE	2
New DBEs	2
DBE Renewals	2
CMDP Workshops	3
Letting Dates	
Meeting Reminders	4

Construction Management Development Program

CMDP Training Workshops

Memphis
Thursday
March 12

Nashville
Friday
March 27

See pages 3 and 4 for 2009 Registration and Information.

FEDERAL STIMULUS BILL BECOMES LAW

On February 17, 2009, President Barack Obama signed into law a stimulus package to help revitalize the United States economy. Part of this package includes the American Recovery and Rehabilitation Act (ARRA), which will provide funding for highways and bridges, transit, rail and aviation projects. The Tennessee Department of Transportation (TDOT) is currently determining which transportation projects fit the criteria established in the new federal law, and is preparing to let these projects as early as the May 1st letting. Therefore, the first highway and/or bridge work could begin as soon as June.

While there will not be enough federal funding to pay for all the potential projects that TDOT had identified early on, we now know that the state will be receiving \$572.7 million for highways and bridges. Note that transit, rail and aviation funding levels are not included in this

amount since they have yet to be tallied as of the date this article was written. Therefore, the total amount received will actually be higher once all figures have been determined.

TDOT will soon finalize the list of projects for the May and June 2009 lettings based on the criteria set forth in the ARRA. DBEs are strongly advised to make sure their business has been prequalified through TDOT, and that your DBE certification is up to date, as soon as possible so as not to miss out on any of the opportunities that could soon appear.

Please check back to the following Website frequently to view updated TDOT project lists and information: <http://www.tdot.state.tn.us/readytogo/>

Also, see the Federal website for the American Recovery & Reinvestment Act at: www.recovery.gov



Tennessee Department of Transportation (TDOT)

Disadvantaged Business Enterprises (DBEs)

Minority and Women Owned Businesses (MWBs)

Interested in Doing Business with the Tennessee Department of Transportation (TDOT)

The Federal Government Economy Recovery Package is on track.

THE STIMULUS PACKAGE:

WHAT'S IN IT FOR HIGHWAYS AND BRIDGES

Come hear the possibilities for your company.

You are invited to join TDOT Civil Rights Office Small Business Development Program & Business Resource Group (Supportive Services Contractor)

March 17, 2009
10:00 am - 12:00 noon
Knoxville
Chamber of Commerce
17 Market Square #201
Knoxville, TN 37902
RSVP by: March 9, 2009

March 5, 2009
8:30 am - 11:00 am
TDOT Region 4
District Office
300 Benchmark Place
Jackson, TN 3830
RSVP by: Feb 27, 2009

February 26, 2009
9:30 am - 12:00 noon
Nashville Public
Library
615 Church Street
Nashville, TN 37219
RSVP by: Feb 23, 2009

RSVP (866) 765-4274 Toll Free

Meet...Jerry Hanner, Sr. of J.M. Hanner Construction Co., Inc.

Early in his working career, Jerry Hanner, Sr. used his skills and abilities in residential work to transition into commercial construction. He later tapped into his entrepreneurial experience to open his own firm, founding J.M. Hanner Construction Co., Inc. located in Chattanooga, Tennessee.

Hanner Construction provides services in the areas of concrete and barrier walls, building moving, demolition, light excavation, guardrails, fencing and drainage. The company employs between fifteen to twenty workers, as projects dictate, and generates over one half million dollars annually in revenue. Besides working with TDOT projects, J.M. Hanner Construction also works on municipal projects, particularly in the Chattanooga area.

“Getting contracts is only the first step in maintaining and growing a firm in the construction industry,” explains Jerry Hanner. He emphasizes that a skilled labor pool, providing qualified personnel that can perform quality work in a timely fashion, is essential for progress and an increase in business volume. He also explained that expertise in taking an accurate inventory of abilities, while surrounding oneself with excellent management skills, provides the support to move forward in business with an achievable plan. “Of course, managing finances



Jerry Hanner, Sr.,
*President & CEO, J.M.
Hanner Construction Co.,
Incorporated*

and cash flow is a given for success,” Hanner says.

Jerry Hanner, Sr. is fully committed to providing the participation and feedback that will support the TDOT DBE Supportive Services Program. One area that interests him is the Bond Guarantee Program and the advantage it can provide for DBEs to progress toward becoming prime contractors themselves.

Through his 501c3 nonprofit organization, Way of Life Training Center, Jerry Hanner and his manager, Robert Fenner, teach skills such as carpentry, masonry and concrete work to men and women who experience considerable barriers to employment than the average person. Their training center has invested in machinery and equipment to provide a broader range of skill development, such as curb and gutter work, and is continually expanding to help those who need its services.

J.M. Hanner Construction Co., Inc.

5117 Lantana

Chattanooga, Tennessee 37416

423.499.0080

Welcome - New DBEs

January, 2009

AnMarc, Inc.

Anthony Sensabaugh
Phone: 615-569-1669
Scope of Work:
All Other Professional,
Scientific and Technical
Services

Trinity III Mechanical, LLC

James A. Hayes, MBE/BA
Phone: 615-431-2870
Scope of Work:
Plumbing, Heating and
Air Conditioning

Wendy Goldstein Design

Wendy Goldstein
Phone: 731-641-22922
Scope of Work:
Graphic Design Services

Varallo Public Relations

Deborah Varallo
Phone: 615-367-5200
Scope of Work:
Public Relations

Recently Renewed DBEs

January, 2009

- Hess Environmental Services, Inc.
- G & M Associates
- D. Wilson Consulting Group, LLC
- KFH Group, Inc.
- Project Controls Group, Inc.
- K. S. Ware & Associates
- E & E Law Services, LLC
- Hudson Construction Group, LLC

TDOT Civil Rights Office Small Business Development Program Salutes Marcel C. Hill, CEO of Charles H. Hill Contractors, Inc.



Marcel C. Hill

Photo courtesy of
**Memphis Black
Business Magazine**
"Women to Watch"
October, 2008.

Marcel Hill was featured as one of "eight Phenomenal Women You Should Know" in the 1st Annual Women to Watch Issue of Memphis Minority Business Magazine. The publication is dedicated to news and issues concerning minority and female-owned businesses in the Memphis, Tennessee metropolitan region.

Marcel Hill had no idea when she was laid off by a previous employer she would be destined to work in an industry about as far as one can get from a traditional "female" career. But she answered that calling, and now thrives with determination in the primarily male dominated construction industry.

It was her father, Charles H. Hill,

who nurtured this success by offering her a job in his contracting firm after she first became unemployed. Once she got a taste of being an entrepreneur, she never looked back. She fell in love with construction because of its challenges, demands and heightened activity. Marcel describes herself as strong, positive and assertive in both her attitude and personality. She has no problem letting anyone know who she is and what she can do.

Charles H. Hill Contractors, founded in 1956, has grown to employ 25 individuals with an annual revenue of \$5.5 million. In 2008, Marcel stepped in as CEO and plans to provide even more jobs and leave a legacy that spans four generations in operations. Within her own generation, Marcel has the support of her sister, Melody Hill, as part of her management team. Melody provides expertise in Human Resources and Payroll Administration.

Marcel's success can be attributed in part to her passion for achieving, her managerial skills, pride in her company's performance, and adaptability to the challenges in the economy.

She advises aspiring women to avoid being "wimpy." "Have the guts to jump in and do something that may be scary. It is definitely rewarding."

TDOT Civil Rights Office Small Business Development Program

DBE CMDP

(Construction Management Development Program)

TRAINING WORKSHOPS

MEMPHIS

Business
Renaissance Center
555 Beal Street
March 12, 2009
8:00 am – 3:00 pm

NASHVILLE

TDOT Regional 3 Office
6601 Centennial Blvd
March 27, 2009
8:00 am – 3:00 pm

For more information and registration contact

Franketta Guinn

Business Resource Group

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frankettaguinn@bellsouth.net



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Tennessee Department of Transportation
Civil Rights Office

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DBE Supportive
Services Program

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DBE MEETING CALENDAR

2009 Stimulus Package Regional Meetings

See front page for more details.

Knoxville

Chamber of Commerce
Tuesday, March 17
10:00 am - 12 Noon

CMDP Training Workshops

See page 3 for more details.

Memphis

Thursday, March 12
Memphis Renaissance Center
8:00 am - 3:00 pm

Nashville

Friday, March 27
TDOT Region 3 Office
8:00 am - 3:00 pm

Scheduled 2009 Letting Dates

March 20	September 18
May 1	October 30
June 12	November TBA (Litter & Removal)
August 7	December 11



Disadvantaged Business Enterprise
Supportive Services Program



P.O. Box 383301
Germantown, TN 38183
www.businessresourcegroup.biz

Postage

Mailing Label or Address